



OLD CHAPTER NEWSLETTER

The Louvre – France: Image - Pexels

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[Visit the Lighting Society at \(click on icon\)](#)



The Illuminating Engineering Society
Queensland Chapter
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The Illuminating Engineering Society of Australia and New Zealand is an organization with Chapters in the five mainland States of Australia and New Zealand. The Society operates under the name: IES: The Lighting Society.

The aim of the Society is the advancement of the art and science of illumination and the dissemination of knowledge to all interested parties. The Society's diversified membership includes engineers, architects, educators, students, contractors, manufacturers and designers.

Arcus

Arcus is the official newsletter of the QLD Chapter of the Illuminating Engineering Society of Australia and New Zealand.

Memberships

There are two types of membership available; individual and corporate (or company).

For further information on membership contact Queensland Chapter at the ies website.

QLD Chapter Management Committee

President: Andrew Chase

Vice President/ Lighting Design Awards: Steve Hare

Annual Dinner: Felicity Kammholz & Andrew Chase

Secretary & Treasurer: Rick Morrison

Membership and Education: Gillian Isoardi

Arcus: Scott McCarthy

Lighting Innovation Awards: Eric Isdale & Peter Parnell

Student Liaison/Educators Committee: Gillian Isoardi

Technical Meetings: Ricky Coombs & Michael Davies

Advocacy: Trent Dutton & Doug Brimblecombe

Advertising

To advertise into Arcus please contact the QLD Chapter Secretary at the email address provided on this page.

Pricing for advertising is \$20 for members and \$50 for non-members.

Member Page

IES Qld Chapter members are welcome to submit information on employment changes – including new positions, promotions, and 'available for hire', for inclusion in Arcus. Members wishing to be included are requested to send a photo and a short blurb (20 – 30 words) for inclusion in the newsletter, to the editor, **Scott McCarthy**, at Scott.McCarthy@aecom.com

PRESIDENT'S MESSAGE

Welcome everyone to the February/March instalment of Arcus of 2021

In what has been an unprecedented set of circumstances over the past few months I hope you and your families are keeping safe and well.

As community we have come together as well which is pleasing to see. However, our economic situation as well as the employment situation due to the shutdown of our normal activities has taken its toll on all of us during 2020.

As restrictions eased and the movement of people increased the small outbreaks have caused a lot of uncertainty. That having been said we are hoping to deliver to you all some informative and exciting technical meetings, also an awards night even better than the 2019 night.

This year we will be taking entries for 2020 and 2021 so I expect our judges will have their work cut out as will the CMC committee members.

A warm welcome to Scott McCarthy, Ricky Coombs, Rick Morrison to the CMC. Also, a welcome back to Michael Davies who has kindly decided to come back to the fold. These additions have added a dynamic that I have not seen in my years of being involved with the IES.

A huge thank you to Michelle Knowles for over years of service. Eric Isdale is also officially leaving the CMC but is assisting with the awards during 2021 so also thank you to Eric for many years of selfless contribution.

That's it from me for this month. Enjoy this addition of Arcus. Stay safe and well

As always, please don't forget about our social media platforms:



Or feel free to message me at qldpresident@iesanz.org

Andrew Chase
Queensland Chapter President
qldsecretary@iesanz.org

TECHNICAL MEETING

Information on 2021 technical meetings is coming soon, so please stay tuned. In the meantime:



 **DeLite EXPO**
BRISBANE LIGHTING FAIR

IES Queensland Chapter is looking for an expression of interest regarding “DeLite Expo - Brisbane lighting Fair”

This lighting fair will be showcasing some of the best lighting products available in Brisbane today. Interested Members and IES corporate Members are welcome to participate in presenting for commercial and infrastructure projects.

This is a rare event for Queensland, which will be held centrally to Brisbane in June 2021

We envisage most major lighting companies will showcase their current lighting product in circulation today as well as upcoming lighting innovations, along with guest speakers covering various lighting topics.

Do you feel this is an event for you?

The target audience for this will be architects, lighting designers, electrical engineers, infrastructure planners, road authorities, Councils, project and facility managers.

Please register your organisations interest by sending an email to :
admin@deliteexpo.com.au

EXPRESSION OF INTEREST

Visit: www.deliteexpo.com.au



QUEENSLAND LIGHTING DESIGN & INNOVATION AWARDS.

Keep your eyes peeled, entry forms are about to be released for LiDA and LuDA. Both entries will commence on the 1st of March, they will close on the 27th of August for LuDA, and the 30th of June for LiDA. This year entries will be open for both 2020 & 2021.

GOODBYE 2020
HELLO 2021



BRISBANE
POWERHOUSE



ies QLD Chapter

would like to welcome back
our members to a networking meeting
with nibbles & drinks to kick start the year

Thursday 8th April
5pm onwards

OUT OF THE DARK IN TO THE LIGHT

Mary Maes Bar & Kitchen

Outdoor Area



Brisbane Powerhouse
119 Lamington St,
New Farm

Together Again

Please R.S.V.P your attendance to Ricky
info@ienlight.com.au

LOCK DOWN

STAY SAFE

COVID Planning

Social distancing

hand sanitiser

OPPORTUNITIES

SENIOR LIGHTING SALES ROLE

SUMMARY

Get in on the ground floor of a fast-growing Positive-Impact driven company with an impressive portfolio and happy team. We offer a flexible workplace with various benefits, and deliver both wholesale supply for commercial construction, and energy efficiency lighting retrofits.

ABOUT AUSTEP LIGHTING

Our mission is to positively impact our clients, staff, planet, and the wider community, which includes donating 50% of profits to charity. We have lit hospitals and schools, delivered with sustainability and ethics. Our portfolio ranges from Mazda and KFC, to UQ and Haymans. We focus on quality and lifespan, aesthetics, and energy savings. We are a distributor, project manager, and wholesaler, currently targeting multi-site portfolio rollouts for clients upgrading to LED across Australia. We offer a collaborative and supportive team culture with flexible work hours.

DETAILS

- \$100k Base Salary + Car Allowance + Uncapped Commission (\$150k OTE)
- Company Phone and iPad

YOUR ROLE - RETROFITS

- Nurture our channel partners
- Undertake site audits using our special software so our design team can specify new lighting and generate proposals
- Present the business case of upgrading to LED to senior corporate executives

YOUR ROLE - GENERAL

- Record all data in our CRM
- Become part of the team driving business strategy
- Contact potential customers and generate new business
- Follow up existing leads and referrals from our partners

REQUIREMENTS

- Computer proficient
- Strong lighting experience - minimum 4 years
- Proven track record of B2B sales with 7yrs+ experience
- Network of your own B2B wholesale leads especially medium-large electrical contractors (preferred)
- Network of your own B2B contacts who own large buildings (preferred)
- Professional presentation and communication skills
- Experience with energy efficiency and business case analysis
- Hunger to drive new sales and implement outbound sales campaigns
- Genuine commitment to sustainability and positive impact

How To Apply

- Send us your resume and cover letter. Be sure to cover your ability to discuss ROI with corporate clients, personal commitment to positive impact, and B2B sales experience.

Asher Christophers | Director

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P: (07) 3147 8783

A: 3A/17 SUGARMILL ROAD, PINKENBA, QLD 4008

AUSTEPLIGHTING.COM.AU

THE MEMBERS

[*Click on logo to visit company's website*](#)

<p>DMA Engineers</p> 	<p>Eagle Lighting</p> 
<p>Sylvania Schröder</p> 	<p>GM Poles</p> 
<p>JSB</p> 	<p>Klik Systems</p> 
<p>Light and Design Group</p> 	<p>LSI Hamilton Lighting Systems</p> 
<p>Lumen8</p> 	<p>Orca Solar</p> 
<p>Orion Solar</p> 	<p>PROJECT 20</p> 
<p>Valmont</p> 	<p>Versalux</p> 

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